

ATEF EL SHABRAWI IBRAHIM

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BIRTH DATE: 16 April 1966

Nationality: Bahraini-Egyptian.



PROFESSIONAL EXPERIENCE

Current positions:

- **Position:** Development Advisor at Government of Kingdom of Bahrain Nov. 2014-now.
- **Position:** Economic expert at Central informatics Organization, Kingdom of Bahrain October. 2014-now,
- **Position:** Advisor to the Prince Abdulaziz International Prize for Entrepreneurs, Centennial Fund KSA, Jan. 2014-now.
- **Position:** Senior partner at Al Maali Islamic Finance Consulting & Training Group, UAE-Dubai, October 2013-now.

Previous positions:

1- Position: Founder-CEO, Family Bank, Kingdom of Bahrain.

Main achievements:

- Founding a partnership between 6 organizations to create an Islamic financial vehicle helping Startup's in Bahrain, of paid-up capital about \$45m, among Bank of Kuwait & Bahrain, Ithmar Bank, Ahli United Bank, Kuwait Finance House, Royal Charity Organization & Ministry of Social Development-Kingdom of Bahrain.
- Elaborating various sharia complaint SME's finance and Islamic banking,
- Providing leadership in several successfully initiatives with public, private, universities & NGO as well as international partners.
- Negotiating with investors to become shareholders in the bank among them Islamic Development Bank, Arab Fund for SME's, Bahrain development bank, etc.
- Leading a national initiative for social entrepreneurship, organizing several national social business lab, heading the national committee for social business, undertake activities to promote social enterprise and CSR.
- **Family bank** won the *Mohammed Bin Rashid Award* for the best SME's supporting organization in the Arab world, December 2013.

2- Position: Development Advisor at Ministry of Social Development, Kingdom of Bahrain

Main achievements:

- Establishing the Strategy of the MOSD & review SD part of the Vision 2030.
- Main coordinator of the Social Policies project with ESCWA,
- Main reporter of Bahrain MDG's progress report ‘
- Design & implement empowering initiatives for micro-entrepreneurs& home-based,
- Project manager of the under-licensed initiatives “Bank for Needy”.

- Project manager of *Blue print policy for outsourcing & partnership*, with World Bank
- Main coordinator of the Bahrain National Poverty Profile Analysis with World Bank
- Design & implement the “National Centre for supporting NGO's in Bahrain.
- Design programs to empower unemployed youth & women,
- Member of different national, ministerial committees and international teams.

3- Position: General Manager, Bahrain Development Bank.

Main achievements:

- Establish the strategy and action plan of the Bahrain Business Incubator Center.
- Design & implement SME's development & entrepreneurship initiatives.
- Create several innovative SME's supporting workshops.

4- Position: Director of Tabbin Technology Incubator, SFD- Egypt

Main achievements:

- Design & implement innovation SME's supporting initiatives.
- Created the “Innovation Day” national wide award 2002.
- Participate in the design & implementation of the national incubation plan in Egypt.

5- Position: Lecture & creator of Technical Office at Tabbin Institute for Studies, Egypt.

Main achievement and contribution as Lecture & Coordinator of TIMS:

- Creation of specialized courses in technology & strategic management,
- Establish & operate the Liaison Office of TIMS serving Egyptian industry.
- Organize first Egyptian-French forum of research-industry partnership
- Create the first undergraduate curricula for SME's and Entrepreneurship.

6- Position: Assistant manager at *Association National pour la Formation Professionnelle des Adultes (AFPA)*,

Main achievements:

- Support the creation of training centers for the ministry of labor and Egyptian SFD,
- Support the strategy for empowering low-skilled secondary school graduates,
- Support the creation of National Craft Certificates & Standards.

7- Position: Researcher- engineer at *INERIS-Institut National de l'Environnement et des risqué industriels, France.*

8- Position: Researcher, at *EMN- Ecole des Mines de Nancy, France.*

9- Position: Entrepreneurship Advisor at Federation of GCC Chamber of Commerce, KSA.

Senior expert in the fields of Strategic management, Islamic banking & Business Development in following Organizations:

- EU concerted actions programs, European Commission- IMC, GETRAC Group, EU expert groups,
- GOIC (Gulf Organization For Industrial Consultancy),
- UN organizations: UNFPA-Oman, UNDP-Egypt & Bahrain, UNIDO-Egypt, UNESCO-Egypt,
- Libyan Government (Ministries: of Planning, Of Labor),
- Oman Government (Ministries of Labor & Social Development, SANNAD Program),
- Qatar foundation (SILATECH initiative),
- Egypt: Egyptian Fund for Development, Egyptian Consultative Assembly and Egyptian Minister of Higher Education and Research, Center for Environment & Archeology, Cairo University, High authority of education buildings, etc.
- Bahrain: Bahrain Government (Ministries of: Social Development, Trade, NGO's funds), Labor Fund, Tamkeen initiative, BCCI (Bahrain Chamber of Commerce & Industry), GCC Bureau Executive for ministries of work,
- UAE: Khalifa Fund, Al Maali Group, Ministry of Commerce,
- Islamic Development Bank, ICD,
- ISESCO (Islamic Organization for Science, Education and Cultural),
- USA- ICNL (International Center For Non-For Profit Law),
- Representative of Egypt & P-member in international scientific committee of ISO/TC108
- Several Middle East private consultancy firms, banks and charity organizations.

CIVIC ACTIVITIES

- General secretary of *Association Des Ingénieurs Francophones Egyptiens* 98- 03.
- Delegate of the Union of Egyptian Students in France, Nancy, 95-96.
- Initiative Innovation Day 2002 & a draft of a National Innovation System 2006.

AWARDS, HONORS, GRANTS

- Mohammed Bin Rashid Award for "Young Leaders" 2013, to family bank.
- Prize of "Young Researchers" -France, attributed by AUGC, France May 1995.
- Prize of Bahraini Ministry of Interior's research Competition on "Community Partnership towards Fighting youth Crime and its impacts". 14th December 2011.
- Major of graduation, Faculty of Engineering, Cairo University 1988-1989
- Scholarship from: British Council, CROUS-France, Torch-China. EC, ICNL-USA.

LANGUAGES

- ARABIC: Native speaker.
- ENGLISH: speak, write and read very well.
- FRENCH: speak, write and read very well (*Bilingual*).

EDUCATION

- Ph D, *L'institut national polytechnique de Lorraine* (INPL), France 1996.
- D.E.A, Mathematical modeling, Ecole des Mines de Nancy, France 1992
- Bachelor's degree, Faculty of Engineering Cairo University – Egypt, 1989.
- Several certificates:
 1. Certificate of Project Management & Strategic Planning, IMP-EC 1998
 2. Certificate of Professional Humane Ressources Management, AFPA, France 2000.
 3. Certificate of International Trade: US-Small Business Administration, Nov 2000.
 4. Certificate of Innovation & SME's Finance, France, Octobre 2000.
 5. Certificate on Creation & Financing of Science Parks, Beijing –China, 2002.
 6. Certificate of Strategic Management Professionals, TEAM Arabic Group, 2003.
 7. Carnegie Leadership Diploma, Dale Carnegie Leadership Center, 2003.
 8. Certificate of Public Private Partnership, IFC- World Bank, 2007.
 9. Executive Management Diplomat, BIBF, 2011.

Academic & Training experience:

Providing academic and training courses on Strategic Management, Islamic Banking & Entrepreneurship at:

- Ministry of interior, General Directorate of Residency and Foreigners Affairs – Dubai.
- Ministry of Planning, Ministry of Labor- Libya,
- Ministry of Labor, Ministry of social development-Oman,
- Kuwait Zakat House, Kuwait, Kuwait Economic Society,
- Cairo University, Faculty of Engineering, Tabbin Institute for Studies, Modern Academy for management, Saddat Academy for management- Egypt
- Bahrain University, Ahlya University, Royal University, Kingdom University –Bahrain.
- Ministry of Labor, Ministry of Social Affairs - Bahrain,
- Islamic Chamber of Commerce and Industry (ICCI), Bahrain Chamber Of Commerce & Industry, Jeddah Chamber Of Commerce,
- Islamic development bank, Bahrain development bank, Khalifa Fund-UAE
- Sanabel – The Microfinance Network of Arab Countries.
- AIDMO - Arab Industrial Development & Mining Organization-Arab League, Morocco.
- Al Maali Islamic Finance -Dubai, AlHuda for training and consulting-Pakistan,
- More than 25 of NGO's, Societies in Bahrain and GCC.

MEMBERSHIP OF COMMITTEES

1. Representative member of French-Greek, Egyptian co-operation (1993-1996)
2. Representative of Egypt in Euro-Mediterranean Network of Technology (1997-2004)
3. Member of several EC-concerted actions & activities in Tunisia, Syria, Egypt, Lebanon
4. Member of European scientific research projects (1999-2001).

5. Member of Bahrain chamber of commerce and industry Committees (2003-2006)
6. Founder & Member of Bahrain Digital Marketing Society (under registration)
7. Ambassador of Bahrain Social Media Club, 2012-now
8. Member of Bahrain SME's society, 2008-now
9. Member of establishing commit of HM Sh. Sabeeka's Award Productive Families.
10. Scientific Board Member of the Applied Sciences University, Bahrain 2013-now.
11. Jury Member of HMP Abdulaziz Ibn Abdulaah International Award for Entrepreneurs, KSA, 2013-now.
12. Advisory Board Member of the University College of Bahrain, 2013-now.

Elaborated consultancies in SME's Banking & Entrepreneurship

Project	Organization	Nature	Date
"National Study On The Egyptian SME's; Description, Problems And Proposed Policy"	Egyptian Consultative Assembly-Egypt	National Study	April 2000
Technical Support	<i>Association National pour la Formation Professionnelle des Adultes (AFPA),</i>	Consultancy	1999
"National Innovation System For Egypt"	Higher Education & Research - Egypt	National system	May 2005
Establish National Indicators Of School Planning	High Authority of Educational Buildings, Egypt	Consultancy	1998-1999
Creation Of Technical Courses" R&D And Innovation In Industry", "Entrepreneurship", "Small Businesses"	Tabbing institute of studies, Ministry of Industry, Egypt	Consultancy	1999-2002
Creation Of Program: "Promoting University-Industry- Research Links",	Industrial Modernization Center- Tabbing institute of studies, Ministry of Industry, Egypt	Consultancy	1999-2002
Formation Of Expert Groups At Industrial Modernization Program	European Commission-Cairo office	Consultancy	2001
Design A National Entrepreneurship Competition	European Commission-Cairo office	Consultancy	2002
National Plan To Support Micro-Enterprises And Income Generating Projects	UNFPA-Ministry of social development, Sultan Oman	Consultancy	2008-2010
Egyptian National Incubation Plan	UNIDO-SFD Egypt	Consultancy	1998-2000
Elaborate Financial Rule And Regulation	UNESCO-Egypt	Consultancy	2000
Creation Of 42 Vocational Training Centers	Ministry of labor-SFD, Egypt	Consultancy	2000
Design a Network Of Handcraft Incubators For Women	District centers society, KSA,	Consultancy	2012
Design the Operational Strategy	Qatar foundation, SILATECH	Consultancy	March 2008
Participate in "Productivity Enhancement Program"	Tamkeen Bahrain	Consultancy	2007-now
Organization Of Business Forum	Bahrain University	Consultancy	2013
Establishing The Strategy Of The MOSD	Ministry of social development- Bahrain	On job	2006

Establish The Strategy And Action Plan Of The Bahrain Business Incubator Center	Bahrain development bank	Consultancy	2004
Establish A Business Center	Jeddah chamber of commerce & industry	Consultancy	2004
Organization Of Social Business Labs	Ministry of social development-Bahrain	On job	2012-2013
Design Of Grant System For NGO's	Ministry of social development-Bahrain	On job	2006
Design Of National Award For Microenterprise	Ministry of social development-Bahrain	On job	2006
Survey On Failure & Revamping Of Micro-Enterprises"	GOIC (Gulf Organization For Industrial Consultancy- Ministry of Commerce of Oman	Consultancy	2006
Evaluation Of Working Teams	Sannad Program, ministry of labor, saltant Oman	Consultancy	2003
Design A National Organization For M&SME's"	Libyan Government, Ministry of Labor	Consultancy	2006- 2007
Design A National Network For Incubators	Libyan Government, Ministries: of Planning	Consultancy	2006- 2007
Design Business Incubator At Abu Dhabi	GOIC-Ministry of Commerce, UAE	Consultancy	2005
Development Of The NGO's And Non-For Profit Laws	USA- ICNL (International Center For Non-For Profit Law),	Consultancy	2007
Develop A Business Plan For A Microfinance Bank (Under Development)	A Tycoon business women, Republic democratic of Congo	Consultancy	2012
Social Business Roadmap For Bahrain	MOSD-Grameen Creative Lab, Germany	Consultancy	2012
Develop An International Education Program	Gulf university -Bahrain	Consultancy	2014
Technical Support For A Portal Dedicated To SME's In GCC	Federation of GCC Chamber of Commerce, KSA	Consultancy	2014
Convert a conventional bank into Islamic bank	Islamic development bank-Zaman bank-Kazakhstan	Consultancy	2014
Creating an Islamic window in a large bank in Kenya	Bank of Africa Group ...	Consultancy	2014
Establish policies and regulation for	Amal Bank- Nigeria	Consultancy	2014
Creation of fully on-line Islamic finance training & education system	Al Maali & Partners	Consultancy	2014
Islamic finance consultancy	Malta	Consultancy	2014

Training courses

Course	Organization	Nature	Date
How to start your own business	Social Fund for Development Egypt	Several level courses	1998-2003
How to start innovative-based small business	American university of Cairo-Egypt	Advanced long course	1999
To establish and manage a business incubator	Egyptian Incubator Association (EIA),	Advanced courses	1999-2003

How to start your own business	Sannad Program – Sultanate Oman	Long & short courses Training	2003-2006
Entrepreneurship	Bahrain	Long & short courses Training	2003-2012
Create your own Social business	Family bank- Tamkeen	Social business lab	2012 2013
Islamic Microfinance	Business Owners Union of the Organization of Islamic Cooperation (OIC)	Training	2012
Islamic Microfinance	Bahrain society for social work- Bahrain	Training	2013
Islamic Banking	Central bank of Ethiopia	Executive training	2014
Islamic Finance	Zaman bank-Kazakhstan	Executive training	2014
SME's Islamic Banking	Central bank of Malta	Executive training	2014
Islamic Banking	Naser bank-Egypt	Executive training	2012-2013

Studies and National Reports

Title of the study	Organisation	Nature	Date
Petrochemical Industry And SME In The Arab World	Egyptian social fund for development	Report	May 2000
“International Experiences For Promoting& Developing Innovation”	Arab Organization of Industrial Development and Mining, Morocco	Report	March 2002
“Industrial Development Policies In GCC Current Status And Future Growth” March.	Kanoo Creativity Awards	Study	2007
“The Role Of Family Businesses In The Development”	Kanoo Creativity Awards	Study	2004
International Experiences On Business Incubators	ISESCO (Islamic Organization for Science, Education and Cultural),	Study	2005
Main Reporter Of Bahrain MDG's Report	Ministry of social development- Bahrain	Report	2007
Design National Empowering Plan For Micro-Entrepreneurs & Productive Families,	Ministry of social development- Bahrain	Report	2006
MICROSTART-UNDP Program- Bahrain: Capacity Building For Microfinance (4 Years)	MOSD-UNDP-Bahrain	Report	2007
Pre-Feasibility Study Of “Microfinance Bank”.	Ministry of social development- Bahrain	Report	2008
Revamp The Cooperatives In Bahrain	MOSD, Government of Bahrain.	National Study	2007
Zakat Integration To Support SME's	Kuwait Zakat House, Kuwait, Kuwait	Report	2012

CONTRIBUTION IN: MANAGEMENT, SME'S BANKING & ENTREPRENEURSHIP

Time	Place	Organization	Course /Conference
Jan. 2001	Sophia Antipolis - France	Foundation of Sophia-Antipolis	Management of Technology parks
Feb. 2001	Toulouse -France	Castres – Mazamet Business Center	Business supporting networks
March 2001	Newcastle, Manchester, Birmingham, Oxford, London - UK	North East Project -UK	Entrepreneurship supporting networks
June 2002	Cairo, Egypt	TIMS-French embassy in Egypt	1 st Franco-Egyptian seminar on University-Research-Enterprises partnership
Sept 2002	Hong Kong	Hong Kong Productivity Council, Hong Kong	Mechanisms of Support for SME's
Oct. 2002.	Toulouse – France	Conseil Régional du Midi Pyrénées, Toulouse – France	Entrepreneurship
Dec. 2002	Amman, Jordan	Higher Council of Sciences & Technology, Amman, Jordan	Entrepreneurship & innovation
Feb 2005	Bahrain	ILO, Bahrain Ministry of Labor	Informal Sector Reform
March 2005	Bahrain	GOIC& Bahrain Ministry of industry	Job creation
March 2005	Bahrain	World bank-MOSD	Safety net reform
June 2005	Dubai-UAE	World entrepreneurship Leaders	Entrepreneurship development
Sept 2005	Bahrain-USA	US-States Department	FTA supporting organizations
April 2006	Bahrain	MOSD- ESCWA	Social Policies
October 2006	Bahrain	UNDP	MDG's Statistics & Reporting
July 2007	Switzerland & France, USA	UN Headquarter	Empowering the poor
April 2008	Dubai-UAE	World entrepreneurship & Innovation Summit	Entrepreneurship development
May 2008	Bahrain	World Bank-MOSD	Poverty analysis & policies
June 2008	Black pool-UK	Cooperatives UK	Cooperatives development
July 2008	Delhi, Ahmadabad, India	Ministry of micro&small industries, NEBARD, NIFDI, EDII, SWAE, Koshe	Entrepreneurship & Social Development
October 2008	Bahrain	BCCI-EDB Bahrain	Public Private Partnership
November 2008	Libya	Ministry of planning	SME's & entrepreneurship
January 2009	Bahrain	Bahraini labor union-MOSD	Poverty & Employment
February 2009	Riyadh, Kingdom of Saudi Arabia	Ministry of social affaires	Corporate Social Responsibility
March 2010	Kuwait	SME'S Policies & development, Kuwait	SME's development Polices & incentives

		Society for Economists	
May 2010	Jeddah, Kingdom of Arabian Saudi	Ministry of social affaires	Partnership Strategies
June 2010	Bahrain	4SHABAB International	Youth : Create your own future & become entrepreneur
Nov 2010	Jordan	MENA Microfinance conference	Microfinance & development
Jan. 2011	Bahrain, 10 th Inter. Entrepreneurship Forum	OECD-Tamkeen, University of Essex (UK),	Entrepreneurship
Sept 2010	Manama, Bahrain	Job creation	MENA investment office
Nov 2011	Manama, Bahrain	Arab Monetary Fund-IFC	Credit Bureau reform
Nov 2011	Vienna, Austria	Global Summit of Social Business	Social business & Social Entrepreneurship
Dec 2011	Doha- Qatar,	Business Owners Union of the Organization of Islamic Cooperation (OIC),	2 nd Annual forum for young Entrepreneurs
Nov 2012	Karachi,	Workshop on The Power on Entrepreneurship”	Entrepreneurship & microfinance experiences
Dec 2012	Manama, Bahrain	3 rd SME”s Day	Local & GCC experience of supporting SME's
April 2013	Riyadh -KSA	National CSR org- Ministry of Social Development	3 rd CSR National Forum
May 2013	Dubai-UAE	IFC- Arab Monetary Fund	SME's Banking
June 2013	NGO's & ministry staff	Family Bank-UNDP-MOSD	Microfinance & Microenterprise development by NGO's
Nov. 2013	Jeddah - KSA	Jeddah Humane Resources Forum, Ministry of Labor	Role of microenterprises in job creation
March 2014	Bahrain	Federation of Chamber of Commerce of GCC	Role of private sector to support innovation
October 2014	France	World Entrepreneurship Forum	Islamic Finance as social finance for M&SME's
October 2014	Muscat -Oman	Social Strategy of Oman	Empowering needy & women
Nov. 2014	Dubai-UAE	4 th global Islamic microfinance Forum	Sharia & operations of Islamic finance for M&SMEs
Nov. 2014	Riyadh	Global entrepreneurship Forum	Youth entrepreneurship
Nov. 2014	Masandom -Oman	Entrepreneurship Business Forum	International experience in Micro Enterprises

PUBLICATION

- Published five books on titles: Business Incubators, Poverty Eradication Policies, Ngo's Empowering, SME's Development, and Empowering Women & Youth, Social Businesses & Social Entrepreneurship (under printing), Renaissance & development

- of Islamic Societies (under printing).
- Publications (Islamic finance & Entrepreneurship): more than 20 articles
 - Co-editor of two scientific books (in French).

REFERENCE PERSONALITIES:

1. Prof. Muhamed Yuns, Nobel Price 2006, Grameen Bank founder,
2. Dr Mahmood Gerbil, Ex. Prime minister, Ex. Minister of Planning, Libya
3. Dr Fatima Al Blooshi, Minister of Social Development, Kingdom of Bahrain
4. Sh. Mohammed al Kalbani, Minister of Social Development, Sultan Oman
5. Dr Hany Helal, Ex Minister of Higher Education & Research Egypt.
6. Mr Slim Tlatli, Ex. Minister of employment & youth, Tunisia
7. Dr Abdulaziz Al Muairi, CEO & Board Member of Centennial Fund, KSA.
8. Mr Michel Andariau, Head of S&T Commission, European Commission
9. Mr Nedha Al Ayjan, CEO, Bahrain Development Bank
10. Dr Ahemd Darwish, Head of training programs, European Commission, Egypt.
11. Dr Khalid Al Khalifa, President of the University Collage of Bahrain, Bahrain